

Groceries & Dining

Merchant Directions

Please review the choices offered on the Groceries & Dining options sheet.

What to Expect

Participants will visit your “shop” to pay for groceries, eating out, and to-go drinks. Groceries & Dining is the futuristic combination of grocery stores, restaurants, and coffee shops.

What to do

- Show selections to participants and let them make choices.
- Don’t analyze what they really need or can afford.
- Avoid discussing details.
- Once a participant has selected a choice for groceries, eating out and a drink to go, provide them with the corresponding codes to enter in the app to complete their purchase.

What to say

Your role is to sell, not to help the participant make the best choice. For example, say things like:

“You both work hard. Go out! No one needs to cook every night.”

“Everyone needs at least one latte a day.”

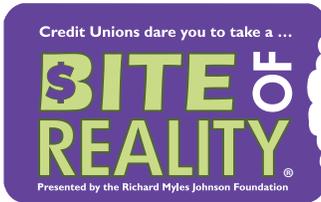
“Don’t you really want a steak at least once a week?”

If you get a line at your table, it’s OK to remind participants with a comment in character:

“Hello. I’m Jan. I’m sorry, I’m busy with another customer right now. You could shop at Transportation or Housing & Utilities and stop back later.”

Requirements

- Participants must select 1 food/grocery choice based on cost (high, medium, or low).
- Participants must select 1 eating out option—either dining out or fast food.
- Participants must select at least 1 to-go drink option for themselves and 1 to-go drink for their spouse.



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Have merchant appeal!

- Make your “shop” visually interesting by placing the provided items for your station on your table. You may bring items from home to add to your visual appeal.

Returns

Do not mention that returns are an option when you are selling. The goal is for participants to see the effects of spending more than they earn. Remember, you want to help them spend as much money as possible!

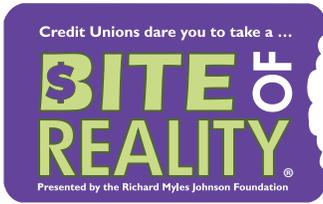
As participants complete their budget, some may realize that they have over spent. If they ask to return an item, send them to the Credit Union for financial counseling. Only after counseling can they come back to you for something less expensive.

How to process a return:

1. Ask if the participant has been to the Credit Union for financial counseling.
2. Tell the participant to select a new item.
3. Once a participant has selected a item, provide them with the corresponding code to enter in the app to complete their return.

Tips

- If a participant is having trouble with a code or using the app, send them to the credit union table for assistance.



Bite of Reality Groceries / Dining

The following is a list of codes for the groceries/dining table to help students make their purchases. Once a student has made a decision, please provide them with the corresponding code. (Codes are also located on the vendor version of the merchant sheets for your convenience)

<u>ITEM</u>	<u>CODE</u>
High-Cost Food	F1
Med-Cost Food	F2
Low-Cost Food	F3
Fast Food	Di1
Nice Restaurant	Di2
To-Go Drink Daily	Dr1
To-Go Drink Weekly	Dr2
Buy/months supply to make your own	Dr3